



MARCHESINI

GROUP S.p.A.

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A more than positive result for the Open House of Marchesini Group held at the new factory of Corima

Following the successful opening day of Corima's new factory, the group welcomed over five hundred customers at the 5-day Open House event (20th-24th of last October)

"Marchesini Group continues to believe in its business mission in which all the companies belonging to the Group work together to face mutual opportunities. The world is changing and future challenges can only be won with the right joint efforts and efficient teamwork. That's why, through new acquisitions, such as the addition of NERI, or through new investments, such as this one, we aim at providing further lifeblood, at an industrial level – and not at a financial level – for the whole Group". This is what **Maurizio Marchesini**, Managing Director of Marchesini Group, had to say during the **opening ceremony of the new factory of Corima** in Monteriggioni (Siena) held on the **18th of last October**. The event was attended by **over 800 visitors**, amidst colleagues, employees and their families, local authorities and press reporters. With orders held for 12 million Euro, a turnover in 2007 of 10 million Euro and a partial turnover in 2008 which, at the end of October, comes to 8 million Euro, Corima is one of the strongholds in Italy of Marchesini Group. In 2007, this industrial business exported an overall 85% of machines produced for a turnover of over 150 million Euro. The company's chairman, **Aroldo Cappelletti**, pointed out that Corima was established in 1979, working on a particularly specialised and strategic market, and became part of Marchesini Group at the end of 2003. "The important step – he explained – represented an outstanding opportunity of expansion for the company, in terms of the commercial opportunities that arose thanks to a global view and perspective and to the advantages deriving from being part of a business capable of providing its customers with complete packaging lines for pharmaceuticals."

With this investment, Marchesini Group – which already supplies to customers such as Sanofi-Aventis, Novartis, GSK, Bayer Schering Pharma, Menarini and Merck – aims at increasing its business volumes by approximately ten percentage points and consolidates its production of systems for the liquids and sterile market, comprising filling machines, washing machines and sterilisation tunnels.

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Corima's new factory also hosted the **Open House** on the **20th - 24th October**. Five days of "open doors" offering guests the possibility to see how the companies of the Group actually work, from the "inside", and which means and methods are exploited.

The **five hundred or so customers** who attended the event – and who came from all over the world – were given functional demonstrations of the many **complete lines and stand-alone machines for filling and packaging liquid pharmaceuticals** produced by Corima, but also by some of the other companies belonging to the Group, such as Neri, Farcon and PackService, which work in this share of the market.

One of the more appreciated lines was that **for assembling syringes with a safety device**, which automatically performs the following functions: application of the plunger-rod, the safety device and a self-adhesive label. At the forefront, was the **brand new RSF24 ampoule filler-sealer** equipped with eight batch pumps capable of processing up to **24 thousand ampoules an hour**. Finally, another novelty of great interest to visitors was the **Robomaster feeder, Marchesini's new 4-axes robot, featuring an absolutely worldwide unique and cutting edge geometrical form**, which was offered as a preview for the occasion: It is a purpose-built robotic solution for feeding syringes.

Marchesini Group

With over 9.000 machines produced, more than 2.000 lines installed around the world, Group profits equal to 150 million Euro in 2007 and orders in constant growth (+13% in March 2008), Marchesini Group is the leading supplier of stand-alone machines and complete lines in the pharmaceutical and cosmetic packaging industries. Boasting 14 production divisions, 7 acquired businesses and a partner company, the Group is able to offer "turnkey" lines of products for the primary and secondary packaging market, supplying some of the most cutting edge solutions from a technological point of view. Massimo Marchesini had the idea of setting up the company in 1974 and Marchesini Group currently employs 1.000 staff members, spread over the 11 divisions on the reference markets (Great Britain, United States of America, Scandinavia, Switzerland, Germany, France, Benelux, Spain, India, Middle East and Far East) and avails of a network of 20 agencies that have developed together with the company to enhance its daily commitments towards customer satisfaction. The outstanding international vocation of the group, which generates 85% of its turnover from exports, is counterbalanced by totally "made in Italy" production.

For information: www.marchesini.com